

# Snell & Wilmer

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## Ralph H. Winter

Partner | Orange County

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### Main Bio

Ralph Winter is a corporate and securities partner in the firm's Orange County office who focuses his practice on mergers and acquisitions, venture capital, equity and debt financings, joint ventures, and general corporate matters. He represents investment groups and individuals in sales and investment transactions, as well as businesses with negotiating intellectual property license agreements, distribution agreements, manufacturing agreements, buy-sell agreements, option and compensation agreements, and other business contracts.

Ralph represents his clients during all stages of business, beginning with formation, through growth and financing transactions, as well as facilitating acquisitions and sales. He has extensive experience working with companies across a wide range of industries including action sports, apparel, technology, media, software, finance, restaurants, consumer products, food and beverage, retail, and manufacturing.

Ralph served previously as president and general counsel for a business management company and affiliated businesses with operations in the food and beverage, real estate, health and fitness, art and design, and investment industries. For over 11 years, he was the managing partner and co-founder of a business, litigation, and employment law firm, where he focused his practice in corporate and securities law. He also served as a corporate and securities partner in the securities and capital markets practice group of a large, international law firm.

### Representative Experience

- Venture capital transactions for technology, software, medical device, action sports, apparel, and consumer product companies
- Represented investment funds in acquisitions of software, online media, consumer product, and retail businesses
- Assisted in purchases and sales of businesses in the apparel, aviation, financial services, health care, fitness, travel, medical device, security, restaurant, software, and technology industries
- Negotiated secured and unsecured credit facilities for borrowers and issuers
- Experience with debt and capital restructuring transactions

### Education

- University of Notre Dame (J.D., *cum laude*)
- Santa Clara University (B.Sc., Accounting)

## **Previous Professional Experience**

- Call & Jensen, Shareholder
- Platformer LLC, President and General Counsel
- Hodel Briggs Winter LLP, Managing Partner
- Paul Hastings, Partner
- Allen Matkins, Attorney
- Allergan, Tax Consultant
- Arthur Anderson & Co, Senior Tax Accountant
- Bohemian Wear, Chief Operating Officer and Co-Founder

## **Bar Admissions**

- California