

# Snell & Wilmer

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## **Brett W. Johnson, P.C.**

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## **Main Bio**

Brett Johnson represents businesses and individuals in government relations matters. His practice includes state and federal Constitutional law, government regulatory compliance, export, government contracting, political and election law, and health care matters, including professional liability defense and commercial litigation. Brett serves on the firm's elected five-person Executive Committee, is the chair of the special litigation & compliance practice, and co-chair of the international industry group. Brett is also co-editor of the firm's International Industry group's [Global Connection](#) newsletter.

Brett regularly represents parties and witnesses involved with governmental investigations, including election law, governmental ethics, export control, False Claims Act, Foreign Corrupt Practices Act, and government procurement compliance laws and regulations. He has experience handling internal investigations and compliance audits for clients on a wide range of matters. Brett also provides training to businesses and governmental agencies concerning compliance matters and the drafting of related corporate policies.

Brett's political and election law practice includes advising candidates, initiative committees, consultants, lobbyists, political action committees (PACs), ballot measure and independent expenditure committees, political parties, municipalities, corporations, trade associations and other tax exempt organizations, and individual donors and political contributors on matters ranging from constitutional law, referenda for the ballot, campaign finance law compliance and election law complaints. He handles election-related litigation and enforcement matters before local, state, and federal courts and agencies.

Brett advises and represents businesses in relation to negotiating and complying with government contracts. He negotiates and drafts Other Transaction Agreements, government subcontracts and compliance programs related to, among others, the Buy American Act, the Federal Acquisition Regulations, Small Business Subcontracting Plans and Ethics policies. Brett also represents businesses before the Court of Federal Claims, Government Accountability Office, Department of Energy, Boards of Contract Appeals, Small Business Administration, state, county, city, and other judicial bodies in regard to government procurement bid protests, claims, equitable adjustments, small business size determinations, certifications challenges and other disputes related to complying with government acquisition laws and regulations.

Brett also advises clients in regard to litigation subpoenas, Grand Jury Subpoenas, governmental administrative subpoenas, and other government requests for information. He regularly handles Freedom of Information Act and Privacy Act requests and defends against competitors who seek proprietary information through such authorities. Prior to joining the firm, Brett was a judge advocate with the United States Navy, regularly appearing in state and federal courts throughout the nation on behalf of the Department of the Navy. Brett also was assigned as the Civil Law Attorney to the Commander, Navy Region Southwest, handling civil law matters for the Department of the Navy in California, Arizona, and Nevada.

## Representative Transactions

- Represented multiple candidates and political parties in regard to constitutional and election challenges in state and federal courts, including a favorable ruling by the United States Supreme Court
- Advised healthcare company in a \$3 billion state bid protest
- Represented government contractor as national counsel in regard to municipal and state government contracts, bid protests, and claims
- Advised multiple executives and companies in regard to False Claims Act and Office of Inspector General investigations
- Advised emergency services company in regard to \$350 million federal government contract
- Advised pharmaceutical company regarding developing government contract mandated subcontracting plan
- Advised multiple companies regarding developing government Teaming Agreements
- Advised multiple companies in regard to government subcontracting compliance issues
- Advised multiple companies in regard to export licensing issues involving multiple federal and foreign government agencies
- Developed multiple multi-national companies' foreign transaction and export compliance programs
- Advised multiple companies in regard to voluntary self-disclosures and responding to governmental requests for information concerning export control violations, government contract compliance requirements, and cyber-security breaches
- Advised multiple companies and their senior executives in regard to complying with governmental subpoenas and trial preparation
- Advised multiple multi-national companies in developing international sales, distribution, and commercial agency agreements
- Assisted in representations regarding Command Directed, JAGMAN or Inspector General investigations
- Represented civilians and military members in Office of Special Counsel proceedings
- Represented military members before administrative and disciplinary proceedings

## Education

- International Import-Export Institute
  - Certified U.S. Export Compliance Officer
  - Certified ITAR Professional
- Lex Mundi Institute, Program in Cross-Border Dispute Resolution
- University of Maryland, University College (Masters, Int'l Management)
- United States Naval War College (Completed Program in Strategic Studies)
- The Hague Academy of International Law, the Peace Palace
  - The Netherlands
- University of San Diego School of Law (Masters of Law, International Law)
- Santa Clara University School of Law (J.D.)
  - Honors Moot Court Board, Director

- Phi Delta Phi Honors Fraternity, Secretary
- Santa Clara University (B.S., Political Science, Minor, English)

## Professional Memberships & Activities

- Board Member, ABA Standing Committee on Election Law (2020-2022)
- Judge, Arizona Court of Military Appeals (2015-2022)
- Judge Pro Tem, Maricopa County Superior Court (2011-present)
- State Bar of Arizona
  - International Law Section, Chair (2008-2009); Executive Committee (2008-2010)
  - Professionalism Committee
  - 2008 State Bar of Arizona Convention, International Law Section Seminar, Co-Chair

## Representative Presentations & Publications

- "[The Department of Justice Offers Individual Corporate Wrongdoers a “Get Out of Jail Free Card” in New Voluntary Self-Disclosure Program](#)," Co-Author, Snell & Wilmer Legal Alert (May 9, 2024)
- "[What You Need to Know About the Labor and Employment Initiatives That Will Potentially Appear on Arizona’s 2024 Ballot](#)," Co-Author, Snell & Wilmer Legal Alert (March 20, 2024)
- "[CHIPS for America: National Advances Packaging Manufacturing Program NOFO](#)," Co-Presenter, Greater Phoenix Economic Council (March 19, 2024)
- "[Department of Justice Announces Groundbreaking Whistleblower Program in its Ongoing Effort to Incentivize Voluntary Self Disclosures](#)," Co-Author, Snell & Wilmer Legal Alert (March 7, 2024)
- "[The Corporate Transparency Act is Deemed Unconstitutional: Small Business Advocacy Group Wins Challenge in Alabama](#)," Co-Author, Snell & Wilmer Legal Alert (March 6, 2024)
- "[United States Announces Largest Round of Sanctions Since the Start of Russia’s War in Ukraine](#)," Co-Author, Snell & Wilmer Legal Alert (March 6, 2024)
- "[Frederick Douglass Foundation, Inc., et al. v. District of Columbia: Recent Case Illustrates Importance of Governmental Compliance with Equal Enforcement of the Law](#)," Co-Author, Snell & Wilmer Legal Alert (March 5, 2024)
- "[Args In APA Case Amplify Justices' Focus On Agency Power](#)," Co-Author, Law360 (February 27, 2024)
- "[Scope of FCA Liability Illustrated In Recent Actions Against Higher Education Institutions](#)," Co-Author, Snell & Wilmer Legal Alert (January 22, 2024)
- "[The Uncertain World: Nearshoring, Economic Development, and the Next Frontier](#)," Author, Snell & Wilmer Legal Alert (January 19, 2024)
- "[CFIUS & Export Controls: The Foreign Investment Regulations Putting Buyers, Sellers, and M&A Practitioners at Risk](#)," Co-Author, Snell & Wilmer Legal Alert (January 19, 2024)
- "[Relentless and Loper Bright - Oral Argument Postscript: SCOTUS Majority Appears Poised To End the Chevron Doctrine](#)," Co-Author, Snell & Wilmer Legal Alert (January 19, 2024)
- "[Gone Fishing: Will a Group of Fisheries Spell the End of the Chevron Doctrine?](#)" Co-Author, Snell & Wilmer Legal Alert (January 17, 2024)

- ["The Historic Shift in International Trade Regulation: Why National Security Is Now at the Forefront of Doing Business,"](#) Co-Author, Corporate Compliance Insights (December 18, 2023)
- "How Recent Supreme Court Decisions Have Changed the Game for False Claims Act Cases," Co-Presenter, Arizona Society of Healthcare Attorneys (December 11, 2023)
- ["Understanding the New Reporting Obligations Under the Corporate Transparency Act,"](#) Co-Author, Snell & Wilmer Legal Alert (November 16, 2023)
- ["Decoupling: A Closer Look at the Executive Order on U.S. Outbound Investments Into the Chinese Technology Sector,"](#) Co-Author, Snell & Wilmer Legal Alert (August 18, 2023)
- ["CHIPS Act Update: Expanded Funding Opportunity for Suppliers,"](#) Co-Author, Snell & Wilmer Legal Alert (August 15, 2023)
- ["Voluntary Self-Disclosures: Update on Federal Agencies' Efforts to Incentivize Self-Reporting Violations,"](#) Co-Author, Snell & Wilmer Legal Alert (July 28, 2023)
- ["Federal Government's Broad Dismissal Authority in FCA Cases Confirmed in Polansky Ruling,"](#) Co-Author, Snell & Wilmer Legal Alert (June 26, 2023)
- ["High Court's FCA Ruling Reopens Constitutionality Question,"](#) Quoted, Law360 (June 16, 2023)
- ["Supreme Court's False Claims Act Opinion Raises Stakes for Physician Billing,"](#) Quoted, Medscape (June 13, 2023)
- ["SCOTUS Tosses 7th Cir. FCA Scienter Rulings, Saying 'Subjective Beliefs' Matter,"](#) Quoted, Thomson Reuters Westlaw (June 2, 2023)
- ["Supreme Court Revives Cases Charging Safeway and SuperValu Overcharged Feds for Drugs,"](#) Quoted, Axios (June 2, 2023)
- ["Supreme Court Sides With Government \(and Whistleblowers\) in Preserving Relevance of Subjective Intent in FCA Cases,"](#) Co-Author, Snell & Wilmer Legal Alert (June 1, 2023)
- ["Post-Argument Review: What Government Contractors Can Do to Ready Themselves for Landmark Supreme Court Decision in FCA Cases,"](#) Author, Snell & Wilmer Under Construction Newsletter (May 15, 2023)
- ["SCOTUS Mulls Deceptive-Intent Standard in False Claims Act Suits,"](#) Quoted, Thomson Reuters Westlaw Today, (April 20, 2023)
- ["Did Pharmacy Chain Overcharge Medicare and Medicaid? Supreme Court Will Decide,"](#) Quoted, Benefits PRO (April 19, 2023)
- ["Post-Argument Review: What Government Contractors Can Do To Ready Themselves for Landmark Supreme Court Decision in FCA Cases,"](#) Co-Author, Snell & Wilmer Legal Alert (April, 19 2023)
- ["SCOTUS Case Could Swing FCA Claims Toward Whistleblowers,"](#) Quoted, The National Law Journal (April 18, 2023)
- ["Supreme Court to Weigh Case that Could Challenge U.S. Anti-Fraud Law,"](#) Quoted, Axios (April 18, 2023)
- ["Supreme Court's upcoming decision in SuperValu and Safeway: a game changer for False Claims Act enforcement,"](#) Co-Author, Westlaw Today (April 12, 2023)
- ["CHIPS Act Opportunities: Eligibility and Required Steps Under the Notice of Funding Opportunity,"](#) Co-Presenter, Greater Phoenix Economic Council (March 13, 2023)
- ["CHIPS Act Funding: Revamping U.S. Leadership in Semiconductor Manufacturing,"](#) Co-Author, Snell & Wilmer Legal Alert (March 6, 2023)

- ["Wake-Up Call: FCA Attys Seek Answers As Fraud Fight Falters,"](#) Quoted, Law360 (February 13, 2023)
- ["Congress Takes Aim at Organizational Conflicts of Interest for Government Contractors and Consultants,"](#) Co-Author, Snell & Wilmer Legal Alert (February 9, 2023)
- ["Walking the Regulatory Tightrope: The Attorney-Client Privilege in an Intertwined World,"](#) Co-Author, Snell & Wilmer Legal Alert (January 27, 2023)
- "Prop 209 and *Arizona Creditors Bar Association et al v. State of Arizona*: Where Are We Now?," Co-Presenter, Arizona Creditors Bar Association (January 19, 2023)
- "International Trade Regulatory Update," Presenter, Association of Corporate Counsel CLE (January 17, 2023)
- ["Small Business Administration Issues Rule Requiring Formal Veteran-Owned Small Business Certification for Federal Contract Set Asides,"](#) Co-Author, Snell & Wilmer Legal Alert (December 6, 2022)
- ["Check Your Privilege: The Arizona Supreme Court Clarifies the Scope and Application of the Legislative Privilege in Fann v. Kemp,"](#) Co-Author, Snell & Wilmer Legal Alert (December 1, 2022)
- ["Strict but Not Too Strict: Arizona Supreme Court Weighs In on Standards Applicable to Initiative Petitions in Leibsohn v. Hobbs,"](#) Co-Author, Snell & Wilmer Legal Alert (November 30, 2022)
- ["Pitfalls of Internal Investigations: Supreme Court Appeal Highlights Perils of Reliance on Consulting Firms,"](#) Co-Author, Snell & Wilmer Legal Alert (November 29, 2022)
- ["The Russian-Ukraine Conflict: Russia's Purported Annexation of the Ukraine Prompts Expanded Sanctions for Individuals and Entities in Third World Countries Supporting Russia's Defense Sector,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (October 17, 2022)
- "IP and ITAR," Co- Presenter, Snell & Wilmer and Military Power Sources Consortium Webinar (October 13, 2022)
- ["Arizona's New Anti-SLAPP Law Now Covers Right of Speech, Freedom of the Press, Free Association, and Peaceable Assembly,"](#) Co-Author, Snell & Wilmer Legal Alert (Sept. 26, 2022)
- ["Enhanced Export Regulatory Enforcement,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (July 18, 2022)
- "International Trade Compliance," Co-Presenter, Snell & Wilmer Virtual CLE Series (June 9, 2022)
- ["An Update on Russian Sanctions: The Ever-Changing Landscape Concerning 'Categories of Services',"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (May 13, 2022)
- ["Corporate Counsel 'Under Unprecedented Pressure' to Manage Russian Sanction Risks,"](#) Quoted, Corporate Counsel - Law.com (May 4, 2022)
- "Russia-Ukraine Conflict: A Case Study in International Trade Compliance," Co-Presenter, Association of Corporate Counsel, Arizona Chapter (April 26, 2022)
- ["Anti-SLAPP Happy? Arizona Court of Appeals Extends Anti-SLAPP Statute to Statements Made in Informal Community Meetings,"](#) Co-Author, Snell & Wilmer Legal Alert (March 24, 2022)
- ["The Russian-Ukraine Conflict: Expanding Export Restrictions in the Energy Sector,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (March 9, 2022)
- ["Russian-Ukraine Conflict: Expanded Export Sanctions, Preparing for More,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (March 4, 2022)



- ["Analysis: Getting Rid of Russian Assets a Big Problem for U.S. Fund Managers,"](#) Quoted, Reuters (March 1, 2022)
- ["Russian-Ukraine Conflict: Continue to Prepare for the Impact on Global Supply Chain,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (March 1, 2022)
- ["The Russia-Ukraine Conflict: Updated Sanctions, SWIFT Action, and Impact on Global Trade,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (February 28, 2022)
- ["The Russia-Ukraine Conflict: Additional Sanctions and Impact on Global Trade,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (February 25, 2022)
- ["The Russia-Ukraine Conflict: How to Prepare for Looming Sanctions,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (February 24, 2022)
- ["False Claims Act-Related Settlements Top \\$5.6B in 2021,"](#) Quoted, Compliance Week (February 2, 2022)
- ["Supreme Court Confronts OSHA ETS,"](#) Co-Author, Snell & Wilmer Legal Alert (January 7, 2022)
- ["U.S. Supreme Court To Review Vaccine Mandates,"](#) Co-Author, Snell & Wilmer Legal Alert (December 23, 2021)
- ["Sixth Circuit U.S. Court of Appeals Reinstates Vaccine Mandate for Businesses With 100 Employees,"](#) Co-Author, Snell & Wilmer Legal Alert (December 20, 2021)
- ["Federal Contractor Vaccine Mandate Blocked Nationwide by Court,"](#) Co-Author, Snell & Wilmer Legal Alert (December 7, 2021)
- ["White House Extends COVID-19 Vaccine Mandate Deadline for Federal Contractors,"](#) Co-Author, Snell & Wilmer Legal Alert (November 11, 2021)
- ["Government Acquisition Council Provides Preview of Vaccine Mandate Clause for Federal Contractors,"](#) Co-Author, Snell & Wilmer Legal Alert (October 1, 2021)
- ["The False Claims Amendment Act of 2021 – A New Paradigm in Contracting with the Government?"](#) Co-Author, Corporate Compliance Insights (August 31, 2021)
- ["U.S. Supreme Court Finds California Disclosure Requirement Unconstitutional as Infringement on First Amendment Associational Rights,"](#) Co-Author, Snell & Wilmer Legal Alert (August 9, 2021)
- ["High Court Gives States Upper Hand In Minority Voting Battles,"](#) Quoted, Law360 (July 6, 2021)
- ["COVID's Int'l Trade Impact Holds Health Co. Legal Implications,"](#) Co-Author, Law360 (April 26, 2021)
- ["Governor Ducey Signs Executive Order 2021-09 Banning Use of Vaccine Passports in Arizona,"](#) Co-Author, Snell & Wilmer Legal Alert (April 26, 2021)
- ["Moving Health Care To Virtual Models Creates Legal Issues,"](#) Co-Author, Law360 (April 20, 2021)
- ["Increasing U.S. Software Developers' Global Competitive Advantage: Bureau of Industry and Security Eases Export Administration Regulations for Certain Encryption Items,"](#) Co-Author, Snell & Wilmer Legal Alert (April 7, 2021)
- ["Where There's an Implied Contract, There's a Potential Bid Protest: Court of Federal Claims Has Jurisdiction to Hear Breach of Implied Contract Claims,"](#) Co-Author, Snell & Wilmer Legal Alert (March 23, 2021)
- ["New COVID-19 Relief Bill Includes Targeted Relief for Restaurants and Other Hard-Hit Small Businesses and Nonprofits,"](#) Co-Author, Snell & Wilmer Legal Alert (March 12, 2021)
- ["President Biden Issues Executive Order Seeking to Promote Voting Rights,"](#) Co-Author, Snell & Wilmer Legal Alert (March 11, 2021)

- ["SBA Adopts New Process for Absolving Fraudulent Loans in Attempt to Provide Certainty to Affected Businesses,"](#) Co-Author, Snell & Wilmer Legal Alert (March 5, 2021)
- ["A Big Win for Small Businesses: Biden Administration Announces Further Changes to Distribution of PPP,"](#) Co-Author, Snell & Wilmer Legal Alert (March 4, 2021)
- ["Catch Me if You Can: Counterfeit Medical Schemes Persist a Year Into the Global Coronavirus Pandemic,"](#) Co-Author, Snell & Wilmer Legal Alert (February 24, 2021)
- ["SEC Action Could Have Rippling Effects on Future of Cryptocurrency,"](#) Co-Author, Snell & Wilmer Legal Alert (February 23, 2021)
- ["Healthcare and Government Contractors Beware: False Claims Act's "Objective Falsity" Requirement Dispute Between Circuits Persists Following Denial of Cert by U.S. Supreme Court,"](#) Co-Author, Snell & Wilmer Legal Alert (February 23, 2021)
- ["It's Not Personal, Just Politics: Understanding the Role of Defamation Law in Political Campaigns,"](#) Co-Author, Snell & Wilmer Legal Alert (February 16, 2021)
- ["Increasing Cross-Border Protections to Business Deals: Seeking a Foreign-Country Money Judgment in Arizona,"](#) Co-Author, Snell & Wilmer Legal Alert (January 28, 2021)
- ["A Matter of Consensus: A Preference for "Buy American" Transcends Presidential Administrations,"](#) Co-Author, Snell & Wilmer Legal Alert (January 25, 2021)
- ["New Commerce Rule Injects Uncertainty Into Foreign Transactions Involving Information and Communications Technology,"](#) Co-Author, Snell & Wilmer Legal Alert (January 19, 2021)
- ["SBA Issues Interim Final Rules for PPP "Second Draw" Loans and Existing PPP Loans,"](#) Co-Author, Snell & Wilmer Legal Alert (January 8, 2021)
- ["New COVID-19 Relief Bill Adds PPP 'Second Draw' Loans and Modifications to Original PPP,"](#) Co-Author, Snell & Wilmer Legal Alert (December 29, 2020)
- ["Ongoing Executive Order 13950 Controversy Demonstrates Why Government Contractors May Want to Closely Monitor the Presidential Transition,"](#) Co-Author, Snell & Wilmer Legal Alert (December 9, 2020)
- ["OFAC Issues Advisory on Ransomware Payments,"](#) Co-Author, Snell & Wilmer Legal Alert (November 18, 2020)
- ["President Trump Issues Executive Order Prohibiting Investment in Securities of Chinese Military Companies,"](#) Co-Author, Snell & Wilmer Legal Alert (November 13, 2020)
- ["FinCEN, OFAC and the IRS Place Virtual Currencies Under a Real-World Regulatory Microscope,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (September 21, 2020)
- "International Trade Law: Best Practices," Presenter, Snell & Wilmer 2020 Year-End CLE Series (August 19, 2020)
- ["Arizona Judge Plans to Decide Tuesday if Gyms Can Be Open,"](#) Quoted, Arizona Republic (July 6, 2020)
- ["SBA Publishes PPP Flexibility Loan Forgiveness Interim Final Rule and Updated Applications,"](#) Co-Author, Snell & Wilmer Legal Alert (June 23, 2020)
- ["CFIUS Proposes New Rule: What You May Need to Know About Potential Changes to the Mandatory Reporting Requirement,"](#) Co-Author, Snell & Wilmer Legal Alert (June 12, 2020)
- ["Congress Adds More Flexibility to Paycheck Protection Program,"](#) Co-Author, Snell & Wilmer Legal Alert (June 4, 2020)

- ["Will COVID-19 Have a Lasting Impact on Campaigns and Voting? What Practitioners Can Learn from Recent Challenges,"](#) Co-Author, Snell & Wilmer Legal Alert (June 3, 2020)
- ["SBA Publishes Loan Forgiveness Application for Paycheck Protection Program,"](#) Co-Author, Snell & Wilmer Legal Alert (May 18, 2020)
- ["Oversight & the CARES Act - Be Prepared,"](#) Co-Author, Snell & Wilmer Legal Alert (April 15, 2020)
- ["Export-Import Bank Temporarily Expands Key Programs to Help U.S. Exporters Cope with the COVID-19 Crisis,"](#) Co-Author, Snell & Wilmer Legal Alert (March 30, 2020)
- ["National Security Acquisitions and Foreign Trade Support in the \\$2 Trillion COVID-19 Stimulus Package,"](#) Co-Author, Snell & Wilmer Legal Alert (March 27, 2020)
- ["The Pitfalls of Foreign Transactions During COVID-19: Consider CFIUS Authority Before Seeking Certain Foreign Investment,"](#) Co-Author, Snell & Wilmer Legal Alert (March 26, 2020)
- ["Cost Recovery and Delay During COVID-19: How Government Contractors Can Safeguard Themselves and Mitigate Potential Losses,"](#) Co-Author, Snell & Wilmer Legal Alert (March 26, 2020)
- ["Fraud and COVID-19: Law Enforcement is Acting Now,"](#) Co-Author, Snell & Wilmer Legal Alert (March 23, 2020)
- ["Nonessential Mexico-Canada-U.S. Travel Restricted at Land Ports of Entry,"](#) Author, Snell & Wilmer Legal Alert (March 20, 2020)
- ["Arizona Emergency Declaration Impacting Medical Surgeries During the Pandemic: What Arizona Healthcare Organizations and Practitioners Need to Know,"](#) Co-Author, Snell & Wilmer Legal Alert (March 20, 2020)
- ["SBA Offers Small Business COVID-19 Emergency Disaster Loans,"](#) Co-Author, Snell & Wilmer Legal Alert (March 19, 2020)
- ["Post-Pandemic Preparation - Be Ready for the Government Contract,"](#) Author, Snell & Wilmer Legal Alert (March 18, 2020)
- ["International Trade and Disruption of Supply Chains: Risk Management in the Pandemic Age,"](#) Author, Snell & Wilmer Legal Alert (March 17, 2020)
- ["Government Contracting During a Pandemic: Existing Contractors Prepare,"](#) Author, Snell & Wilmer Legal Alert (March 16, 2020)
- ["District Court Issues Key Ruling on FCPA Definition of "Agent" for Purposes of Foreign Nationals,"](#) Co-Author, Snell & Wilmer Legal Alert (March 2, 2020)
- ["Trade \(Un\)Certainty in 2020: U.S. Tariff Policy Toward China and the EU,"](#) Co-Author, Snell & Wilmer Global Connection Newsletter (February 18, 2020)
- ["House Small Business Committee Proposes Legislation to End Self-Certification for SDVOSB,"](#) Co-Author, Snell & Wilmer Legal Alert (December 17, 2018)
- ["Update: Third Round of NAFTA Negotiations Concludes - Compromise Possible?"](#) Co-Author, Snell & Wilmer Legal Alert (October 6, 2017)
- ["Massive Telia Settlement Indicates International Cooperation Will Continue Under New Administration,"](#) Quoted, The Anti-Corruption Report (October 4, 2017)
- "Issues Relating to the Exportation of Goods," Panelist, DMSMS Conference, Denver, CO (November 30, 2016)
- ["The New FCPA Cooperation Plan,"](#) Co-Author, InsideCounsel (September 6, 2016)



- "Analysis of New Regulations," Co-Presenter, Independent Distributors of Electronics Association (IDEA) Webinar Update (December 10, 2015)
- "[Pharma Fights Foreign Corruption: Your Company and the U.S. Foreign Corrupt Practices Act](#)," Co-Author, Pharmaceutical Compliance Monitor (April 29, 2015)
- "Things to Keep on the General Counsel's Radar & Key Things the General Counsel Wants on Yours," Co-Presenter, University Risk Management and Insurance Association, Western Regional Conference (April 1, 2015)
- "[Top International Trade Compliance Lessons From 2014](#)," Co-Author, Law360 (December 15, 2014)
- "Export Controls And The Art of Voluntary Disclosures," Author, Law360 (October 21, 2014)
- "[District Court's Attorney-Client Privilege Ruling Counteracts Incentives to Perform Internal Investigations](#)," Co-Author, The Legal Pulse (March 24, 2014)
- "A Vital Link To Int'l Trade Compliance: The HR Manager," Author, Law360 (April 2, 2014)
- "[When Enough is Not Enough: Two Rulings Complicate Corporate Compliance Efforts](#)," Co-Author, Washington Legal Foundation Legal Backgrounder, Vol. 28, No. 16 (October 11, 2013)
- "[Lessons Learned from Sequestration Phase I: Preparing for Government Contract Terminations](#)," Author, Bloomberg BNA's Federal Contracts Report (March 26, 2013)
- "[US Department of Justice targets gaming: beyond Las Vegas Sands FCPA disclosure](#)," Co-Author, European Gaming Lawyer (Spring 2013)
- "[The Dos and Don'ts of a Foreign Trade Zone](#)," Author, Law 360 (August 24, 2012)
- "Export Controls Update: Understanding the Basics and Exploring Future Trends," Presenter (Jun. 13, 2012)
- "ITAR & The Supply Chain: Getting 'Stuck' in the Middle," Speaker, ERAI Executive Conference, Electronic Resellers Association International, Las Vegas, NV (May 17, 2012)
- "Foreign Corrupt Practices Act Seminar," Presenter (Apr. 11, 2012)
- "Government Contracting: Protection through Proper Documentation and Recordkeeping," Co-Author, Under Construction (Mar. 12, 2012)
- "Largest Indictment for an FCPA Case is Dismissed," Co-Author, Global Connection (Feb. 27, 2012)
- "Foreign Corrupt Practices Act Update: The Government Finds It Tough To Obtain Criminal Convictions," Co-Author, Global Connection (Feb. 2012)
- "World Trade Forum IV," Moderator (2012)
- "Update International Trade Compliance for 2012," Author, Global Connection (Jan. 2012)
- "When the Government Breaks the Rules: The Feeling of Helplessness When the Government Investigates Violations of International Trade Laws," Co-Author, Global Connection (Jan. 2012)
- "International 'Force Multipliers': Utilizing Government Programs to Maximize Returns When Entering the Global Marketplace," Author, Global Connection (Jan. 2012)
- "8(a) Joint Ventures on Federal Construction Projects: More Work, More Hurdles and Likely Less Use," Co-Author, Under Construction (Sep. 2011)
- "Never Too Late: Leveraging the Chinese Economic Opportunity," Author, Global Connection (Sep. 2011)
- "Legal Alert - 'BIS' Issues Final Rule Amending Export Control List," Co-Author, Global Connection (May 2011)

- "Developing Foreign Markets from the U.S.," Presenter, Indo-American Chamber of Commerce (Apr. 12, 2011)
- "National Export Initiative? What Does This Initiative Really Mean for Global Business Operations," Author, Global Connection (Feb. 2011)
- "Global Business Operations and Preparing for Civil Unrest (Round III)," Author, Global Connection (Feb. 2011)
- "INCOTERMS 2010 – Does My Business Have to Follow Them?" Author, Global Connection (Feb. 2011)
- "World Trade Forum III," Moderator (2011)
- "[What Corporate Counsel Should Know About Inspectors General Investigations](#)," Co-Author, Washington Legal Foundation, Vol. 25, No. 24 (June 18, 2010)
- "More Small Business Preferences in Government Contracts on The Way: President Obama's Executive Order," Author, Under Construction (May 2010)
- "To Team or Not To Team, That Is The Question," Co-Author, Under Construction (May 2010)
- "Searching Out Those Federal Government Opportunities: Be Prepared," Author, Under Construction (Feb. 2010)
- "World Trade Forum II," Moderator (2010)
- "DOJ Steps Up FCPA Enforcement," Author, Global Connection (Feb. 2010)
- "Avoid the International Sting Operation," Author, Global Connection (Feb. 2010)
- "So, You Want to Go Global: Developing International Markets from the U.S.," Presenter, U.S. Asia Expo Arizona (Sept. 17, 2009)
- "The Foreign Corrupt Practices Act: The Fine Line Between Ethical Business Practices and Prosecutable Conduct in International Business," Presenter, Global Connect Series (Aug. 18, 2009)
- "Complying with U.S. Export Control Laws in a Global Environment," Presenter, U.S. Department of Commerce (2009)
- "International Agency and Distributor Agreements: Export Controls, INCOTERMS 2000, and Drafting Considerations for the Middle East," Presenter, U.S. Department of Commerce (2009)
- "Information Security in the Age of the USA PATRIOT Act," Presenter, Arizona Technology Council (2009)
- "Controlling Global Financial Transfers: Understanding the Foreign Asset Control Regulations," Author, Global Connection (May 2009)
- "Ethics Abroad: Minding the Foreign Corrupt Practices Act," Author, Arizona Attorney (Feb. 2009)
- "U.S. Export Controls, Embargoes, & Economic Sanctions Regulations," Guest Lecturer, Thunderbird School of Global Management (2009)
- "Protected Health Information and Law Enforcement Disclosures," Presenter (2008-2009)
- "Litigation in the Healthcare Industry: Can I Limit Risk?," Presenter (2006-2008)
- "New CDC Warnings Prompt Global Businesses to Review Emergency Policies and Procedures," Author, Global Connection (Jan. 2008)
- "Understanding the Foreign Corrupt Practices Act," Presenter, State Bar of Arizona Convention (2008)
- "Panel Discussion on SBIR Funding," Moderator and Panelist, Third Annual Nanotechnology Symposium (2008)

- "Pandemic Legal Issues," Presenter (2008)
- "Compliance with United States Export Laws when Trading with Mexico," Author, Global Connection (Nov. 2008)
- "Entering Global Markets Without Violating U.S. Law," Author, Global Connection (Aug. 2007)
- "Understanding Cross-Border Cultural Issues in Dispute Resolutions," Presenter, Lex Mundi North America Conference (2007)
- "Medical Ethics: The Difficult Choices," Presenter (2007)
- "The Future Constitutional Battle If The United States Ratifies The International Criminal Court Treaty," Author, Chicago-Kent Journal of International and Comparative Law (Vol. 3, Spring 2003)

## **Professional Recognition & Awards**

- The Best Lawyers in America<sup>®</sup>, Healthcare Law (2021-2024); Administrative/Regulatory Law (2023-2024); Government Relations Practice (2024)
- AZ Business Leader, AZ Business Leaders Magazine (2021)
- 40 Under 40, Phoenix Business Journal (2014)
- Southwest Super Lawyers<sup>®</sup>, Rising Stars Edition, Government Contracts (2013-2014), Civil Litigation Defense (2012)

## **Community Involvement**

- Catholic Community Foundation, Board Member (2023-present)
- U.S. Global Leadership Coalition, Arizona Advisory Committee (2017-present)
- Greater Phoenix Economic Council, Executive Board Member (2017-present)
- Arizona Chamber of Commerce and Industry, Executive Board Member (2015-2020)
- Phoenix Committee on Foreign Relations
  - Chairman (2020-2023)
  - President (2017-2019)
- Not My Kid, Board Member (2016-present)
- Arizona District Export Council, Member (2017-present)
- Boy Scouts of America
  - Troop 446 Scoutmaster
  - Grand Canyon Council, Executive Committee Member
- Valley Leadership, Class 36

## **Previous Professional Experience**

- United States District Court, Northern District of California, Judicial Extern to Hon. Jeremy Fogel
- Liccardo, Rossi, Sturges & McNeil, Law Clerk, San Jose, California

## **Bar Admissions**

- Arizona
- California
- District of Columbia

## **Court Admissions**

- District of Columbia Court of Appeals
- Federal Court of Claims
- Supreme Court of Arizona
- Supreme Court of California
- United States Court of Appeals for the Armed Forces
- United States Court of Appeals, Navy and Marine Corps
- United States Court of Appeals, Ninth Circuit
- United States Court of International Trade
- United States District Court, District of Arizona
- United States Supreme Court

## **Client News**

- Snell & Wilmer Advises Federal Software Provider Integrated Data Services in Its Sale to Private Equity Firm Arlington Capital Partners
- Snell & Wilmer Represents Biotech Nexturn Bio, Inc. in its Majority Stake Investment in RosVivo Therapeutics Inc.