

# Snell & Wilmer

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## **Robert Ito Jr.**

Associate | Phoenix

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## **Main Bio**

Robert Ito's practice is concentrated on corporate and securities law, with an emphasis on mergers & acquisitions, securities offerings, joint ventures, business formation, and general corporate counseling. Robert seeks to provide solution-oriented advice to clients to help accomplish their objectives.

### **Mergers & Acquisitions**

Robert has experience drafting and negotiating acquisition agreements, assisting with legal diligence, and drafting closing documents. Robert has worked with buyers and sellers in various industries, including healthcare, construction, insurance brokerages, and various online businesses.

### **Securities Offerings**

Robert counsels growing companies, venture capital firms, and real estate sponsors in private securities offerings.

### **Joint Ventures**

Robert represents entrepreneurs and established companies seeking to facilitate a joint venture, including with respect to real estate transactions and operating businesses.

### **Business Formation**

Robert advises entrepreneurs on business formation matters including advising on choice of entity, preparing corporate organizational documents, and drafting operating agreements, partnership agreements, and shareholder agreements.

## **Representative Transactions**

### **Mergers & Acquisitions**

- Represented private physician group in a platform acquisition by a private equity firm for approximately \$200 million
- Represented a private insurance brokerage in its sale to a private equity firm for approximately \$140 million
- Represented a real estate software company in a merger with a strategic buyer for approximately \$60 million

- Represented a publicly traded company in its acquisition of a contract manufacturer for approximately \$50 million
- Represented publicly traded utility provider in various acquisitions of other private utilities
- Represented a roofing company in its sale to a private equity firm for approximately \$20 million

#### Securities Offerings

- Represented real estate sponsor in a private placement raising funds to acquire hotel properties
- Represented real estate developer in the formation of a Qualified Opportunity Zone Fund. Representation included drafting the operating agreements of the Qualified Opportunity Zone Fund, the Qualified Opportunity Zone Business, and the manager entity of the Qualified Opportunity Zone Business
- Represented a software company in a Series B financing raising capital from a venture capital firm
- Represented various limited liability companies in issuing profits interests to service providers

#### Joint Ventures

- Represented a real estate developer in drafting an amended and restated operating agreement governing the developer's rights and obligations with respect to developing leased tribal land

#### Business Formation

- Represented entrepreneurs in forming business in various industries, including solar panel sales, restaurants, sports equipment, and healthcare

### Education

- Arizona State University, Sandra Day O'Connor College of Law (J.D., *magna cum laude*)
  - Order of the Coif
  - CALI Awards: Real Estate Finance, Contract Drafting & Negotiation, Business Organizations, Professional Responsibility, Legal Advocacy, and Evidence
  - Arizona State Law Journal, Business Editor
  - Willard H. Pedrick Scholar
  - VP of Finance, Asian Pacific American Law Students Association
- Arizona State University, W.P. Carey School of Business (B.S., Finance, *summa cum laude*)

### Community Involvement

- Arizona Legal Center

### Previous Professional Experience

- My Home Group Real Estate, Realtor (2013-2020)
- Snell & Wilmer, Summer Associate (2019)
- Innovation Advancement Legal Clinic, Rule 38 Certified Limited Practice Student (2019)
- Arizona Court of Appeals, Division One, Hon. Jennifer Perkins, Judicial Extern (2018)

### Bar Admissions

- Arizona

## **Court Admissions**

- Supreme Court of Arizona

## **Client News**

- Snell & Wilmer Represents Lumifi in Acquisition of Castra
- Snell & Wilmer Advises Phoenix-Based Battery Testing Company EAI in Sale with ATS Family of Companies
- Snell & Wilmer Advises Technology-Focused Growth Equity Firm Blueprint Equity as it Leads Growth Equity Funding of Element451