

# Snell & Wilmer

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## **Estefania Soto**

Associate | Los Cabos

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### **Main Bio**

Estefanía Soto focuses her practice in advising foreign investors and developers in real estate, corporate and commercial transactions, in areas such as mergers and acquisitions, due diligence, closings, trusts, agreements and immigration. She has been involved in many kinds of real estate transactions and in the urbanistic development of the principal touristic destinations in Mexico, including Los Cabos, Cancún and Puerto Vallarta. Estefanía has deep understanding of administrative rules and regulations, environmental matters, zoning and of the processes before governmental offices, as she worked in Federal and State Courts in Mexico specialized in these areas.

### **Education**

- Universidad de Guadalajara (J.D. equivalent)

### **Languages**

- English
- Spanish

### **Professional Memberships & Activities**

- American Bar Association, Section of International Law
- Commercial Real Estate Women Network (CREW)
- Mexican Bar Association (BMA) Baja California Sur

### **Previous Professional Experience**

- Alanís, Serrano & Doblado Associates (2019-2021)
- Mata & Associates (2018-2019)
- Sotorisolve (2017)
- Federal and State Administrative Courts in Mexico (2014-2017)

### **Bar Admissions**

- Mexico

### **Court Admissions**

- Mexico

## **Client News**

- Snell & Wilmer Advises Digital Enablement Solutions Provider AVI-SPL in Acquisition of the Assets of Multimedia