

Snell & Wilmer



Jordan M. Glassco

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Main Bio

Jordan Glassco focuses her practice in commercial real estate, including retail leasing (representing both landlords and tenants), sales and acquisitions of commercial properties, and related contracts. In her previous role as assistant general counsel for a California supermarket chain, she negotiated leases and subleases, easement agreements and declarations impacting shopping center use and development, purchase and sales agreements, and construction related contracts. Jordan also provided counsel to the property management team pertaining to tenant compliance matters and management and supervision of the real estate portfolio from a legal perspective. Earlier, she held positions as a commercial contracts director for an alternative legal services provider (ALSP), senior counsel for a national shopping mall REIT and in-house counsel for telecommunication companies. Jordan handles complex commercial real estate and other business transactions from inception to conclusion, identifying areas of company risk and opportunity while balancing stakeholder interest.

Jordan Glassco is licensed to practice in the state of Michigan and in the state of Colorado.

Representative Experience

- Provided in-house legal counsel pertaining to real estate portfolio of California supermarket chain, including negotiation of leases for new stores, subleasing and disposition of closed stores and managing shopping center leasing and tenant compliance for supermarket anchored shopping centers
- In collaboration with in-house legal teams for corporate clients, helped develop standard operating procedures and legal playbooks for high-volume, lower complexity (yet operationally critical) contracts, such as NDAs, cell site leases, consulting agreements, IT agreements, and marketing and sponsorship agreements
- Managed a team of legal professionals to fulfill corporate clients' legal outsourcing needs for review and negotiation of high-volume, commercial contracts
- Managed a wide variety of legal matters pertaining to the ownership, management and operation of regional shopping centers with an emphasis on commercial real estate transactions, loan transactions and related legal issues
- As in-house counsel, advised business groups (including real estate development, marketing and sponsorship, IT and operations teams) on a variety of complex commercial matters and drafted and negotiated commercial contracts pertaining to such matters

- Negotiated real estate leases for bank branches and loan production offices
- Represented major national retailers and shopping center developers in commercial real estate acquisitions, dispositions and commercial leases
- Represented telecommunications companies in cell site leasing programs

Education

- Michigan State University College of Law (J.D. *cum laude*)
- Michigan State University (B.A.)

Professional Memberships & Activities

- Career Real Estate Women (CREW) (2017-2018)
 - Events Planning Committee Member (2017-2018)
- International Council of Shopping Centers (ICSC)
 - Next Generation Committee Chair (2009-2011)
 - Planning Committee, ICSC Michigan Continuing Education Program (2010)
- Cooley Law School, Adjunct Professor, Modern Real Estate Transactions/Spring (2011)

Representative Presentations & Publications

- "MI Broker Lien Act," Roundtable Presenter, ICSC Michigan Idea Exchange (2011)
- "Relocating Tenants in a Shopping Center," Presenter, ICSC Michigan Continuing Education Program (2010)
- "Non-Traditional Income For Shopping Center Landlords," Presenter, ICSC Michigan Continuing Education Program (2009)
- "Exclusives and Use Restrictions," Panelist, ICSC Next Generation Event (2003)

Previous Professional Experience

- Save Mart Supermarkets, Assistant General Counsel (2023 – 2024)
- Snell & Wilmer, Staff Attorney (2022 – 2023)
- Lexitas, Commercial Contracts Outsourcing Director – Managed Services (2019-2022)
- Dawda, Mann, Mulcahy & Sadler, PLC, Attorney (2016-2018)
- Independent Bank, Vice President, Real Estate and Vendor Management (2014-2016)
- The Taubman Company LLC, Senior Attorney (2005-2014)
- Dawda, Mann, Mulcahy & Sadler, PLC, Attorney (2001-2005)
- SDS Wireless, Attorney (2000-2001)
- Nextel Communications
 - Managing Attorney (1999-2000)
 - Program Attorney (1999)
 - Legal Reviewer (1997-1999)

Bar Admissions

- Colorado

- Michigan

Court Admissions

- Supreme Court of Colorado
- Supreme Court of Michigan