

Snell & Wilmer



Jeff Porter

Partner | Phoenix | Las Vegas

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Main Bio

Jeff Porter is a real estate finance and commercial finance attorney with a practice representing lenders, borrowers, developers and investors in a broad range of commercial transactions.

Jeff has extensive real estate finance experience representing banks and other lenders in connection with the origination of construction, bridge, permanent, and mezzanine loans. Such loans include financing for hotels, office and industrial properties, retail projects, multi-family projects, condominium and townhome projects, land acquisition and development, and single-family home construction. He has also represented creditors and note purchasers in enforcing their security interests and other rights and remedies, and in workout negotiations, forbearances and collection matters involving real estate and operating companies.

Jeff's commercial finance experience includes acquisition financing and asset-based loans for operating companies in the agricultural, aviation, aerospace, furniture, packaging, mining, semi-conductor production, and healthcare industries, and includes financing secured by special forms of collateral, such as jet engines, intellectual property, and healthcare receivables.

Representative Experience

Asset-Based Lending

- Counsel to bank, as administrative agent, on \$100 million syndicated credit facility to agriculture company
- Counsel to bank, as administrative agent, on \$70 million syndicated credit facility to manufacturer and retailer
- Counsel to bank, as administrative agent, on \$110 million syndicated credit facility to aerospace company
- Counsel to bank on \$25 million revolving loan facility to furniture manufacturer

Real Estate Finance

- Counsel to bank on \$100 million loan for construction of condominium project by public homebuilder joint venture
- Counsel to bank on \$35 million loan for construction of mixed-used development containing condominiums, apartments, low-income housing and retail
- Counsel to bank on \$30 million loan for construction of condominium tower
- Counsel to private debt fund on \$70 million loan for refinance of limited service hotel

Acquisition Finance

- Counsel to bank, as administrative agent, on \$25 million syndicated loan for acquisition of chain of indoor entertainment facilities
- Counsel to bank on \$17 million loan for acquisition of construction company
- Counsel to bank on \$30 million loan for acquisition of aerospace products manufacturer

Loan Purchases, Sales, and Participations

- Counsel to bank, as senior participant, in purchases of “A” notes and related participation agreements with commercial real estate debt fund
- Counsel to bank, as senior participant, in \$150 million syndicated credit facility and related intercreditor agreement
- Counsel to distressed note buyer for purchase of office loan portfolio from commercial debt fund

Local Counsel

- Arizona local counsel to state employees’ pension fund on financing for acquisition of university housing portfolio
- Arizona local counsel to automobile dealer for delivery of opinion letter for closing of major floorplan facility
- Nevada local counsel to multi-family developer for delivery of opinion letter

Education

- University of Virginia School of Law (J.D.)
- Northern Arizona University (B.A.)

Professional Memberships & Activities

- National Aircraft Finance Association
- National Business Aviation Association
- State Bar of Arizona
 - Business Law Section
 - Real Estate Section

Representative Presentations & Publications

- "[Coverage Construction: Arizona Supreme Court’s Osborn III Opinion](#)," Author, Snell & Wilmer Under Construction Newsletter (May 15, 2023)

Professional Recognition & Awards

- The Best Lawyers in America[®], Commercial Finance Law (2022-2024), Real Estate Law (2023-2024)

Community Involvement

- Executive Council Charities – Executive Council 70
- Sigma Chi Fraternity, Phoenix Alumni Chapter and Flagstaff Alumni Chapter
- UVA Club of Phoenix
- Snell & Wilmer Community Involvement Committee (2013-2023)

- Homeless Legal Assistance Project, Director of Snell & Wilmer's participation at UMOM New Day Centers (2013-2016)

Previous Professional Experience

- Arizona State University W.P. Carey School of Business, Adjunct Teaching "REA 411 – Real Estate Law" (Spring 2017, Spring 2018, Spring 2019, Spring 2020, Spring 2021, Spring 2022, Spring 2023, Spring 2024)
- Snell & Wilmer, Summer Associate (2011)

Bar Admissions

- Arizona
- Nevada

Court Admissions

- Supreme Court of Arizona
- Supreme Court of Nevada