

# Snell & Wilmer

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## Jenna L. Bouchard

Partner | Phoenix

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### Main Bio

Jenna Bouchard focuses her practice in commercial finance, helping banks and other lenders structure, document, negotiate, conduct due diligence, and smoothly close complex financial transactions, including real-estate secured lending, asset-based lending, and cash flow lending of all types. Jenna has extensive experience in restaurant and other franchise finance transactions, as well as experience representing administrative agents and lenders in the health care, renewable energy, aviation, auto dealership, manufacturing, and construction industries. Her deep real estate finance background includes financing of restaurant development, hotel acquisition and construction, commercial real estate, office and industrial properties, residential condominium and townhome construction, multifamily residential properties, and golf courses.

Additionally, Jenna is a member of Snell & Wilmer's Attorney Development Committee.

### Representative Experience

#### Franchise Finance

- Counsel to administrative agent in \$200 million syndicated operating company/property company (opco/propco) credit facility to quick service hamburger franchisee
- Counsel to administrative agent in \$100 million syndicated real-estate secured credit facility to propco of quick service hamburger franchisee
- Counsel to administrative agent in \$65 million syndicated real-estate secured credit facility to propco of quick service hamburger franchisee
- Counsel to bank in \$30+ million loan to national fitness club franchisee
- Counsel to administrative agent in \$40 million syndicated credit facility to fast casual sandwich franchisee

#### Project Finance

- Counsel to administrative agent and tax equity investors in multibillion dollar renewable energy financing, one of the largest in U.S. history

#### Healthcare Finance

- Counsel to bank in combined \$58 million credit facilities secured by medical receivables with respect to pediatric dentistry practice
- Counsel to bank leveraged finance transaction to support acquisition of on-call physician management company
- Counsel to bank in \$15 million revolving line of credit secured by healthcare receivables
- Counsel to bank in \$10 million revolving line of credit secured by healthcare receivables and medical real estate facilities
- Counsel to seller of medical practice financed by seller carryback loan

#### **Aviation Finance**

- Counsel to administrative agent in \$80 million revolving line of credit and development line of credit secured by aircraft engines and accounts receivable
- Counsel to lender in acquisition financing to support purchase of aircraft

#### **Real Estate Finance**

- Counsel to bank in \$50 million borrowing base line of credit to home builder

#### **Other Representative Experience**

- Counsel to bank in \$5+ million ESOP loan to industrial manufacturer
- Counsel to bank in \$10 million term loan to finance acquisition of industrial building
- Counsel to bank in loans for construction of auto dealerships

### **Education**

- Harvard Law School (J.D.)
- George Washington University (B.A., International Affairs and English, *summa cum laude*)

### **Languages**

- Spanish

### **Professional Memberships & Activities**

- National Aircraft Finance Association (2023-present)
- National Business Aviation Association (2023-present)
- Arizona Commercial Real Estate Women (AZCREW)
- Arizona Women Lawyers Association
- State Bar of Arizona
  - Real Property Section

### **Representative Presentations & Publications**

- "[Bloomberg Seeks Market Feedback Regarding Potential Cessation of BSBY](#)," Co-Author, Snell & Wilmer Legal Alert (September 20, 2023)

## **Professional Recognition & Awards**

- The Best Lawyers in America<sup>®</sup>: Ones to Watch, Banking and Finance Law (2021-2024)

## **Community Involvement**

- Arizona Center for Law in the Public Interest
  - Board Member (2019-Present)

## **Previous Professional Experience**

- Lewis and Roca, LLP, Summer Associate (2011)
- Teach for America, 4th Grade Teacher (2006-2009)

## **Bar Admissions**

- Arizona

## **Court Admissions**

- Supreme Court of Arizona

## **Client News**

- Snell & Wilmer Advises on \$11 Billion Financing of Largest Clean Energy Infrastructure Project in U.S. History