

# Snell & Wilmer

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## Allison Davis

Partner | Phoenix | Salt Lake City

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### Main Bio

Allison Davis focuses her practice in corporate and securities with an emphasis on healthcare regulatory and transactional law.

Allison represents healthcare clients in all stages of the business entity lifecycle including formation, compliance, acquisitions, sales, and dissolution. Allison also represents clients in the negotiation and drafting of provider agreements, state and federal licensing, Medicare and Medicaid enrollment, Stark and Anti-Kickback compliance, HIPAA compliance, and insurance regulatory law. Allison counsels companies and physician groups to address their regulatory compliance and liability risk challenges arising from the use of digital health, telehealth, and direct primary care/concierge medicine.

Allison also advises healthcare and non-healthcare clients on corporate governance issues, mergers and acquisitions, and SEC reporting and securities law compliance. Allison works closely with our commercial finance team on healthcare transactions involving loan components and lending relationships.

### Representative Transactions

- Advised lender with respect to health facility state licensing and governmental payor enrollments and potential default risks regarding facility loss of licensure and payor exclusion
- Assisted commercial finance team in preparation of loan documents to contain Medicare compliant accounts receivable lending structures
- Represented a national grocery, pharmacy and retail company in its acquisition of a large regional-based grocery and pharmacy chain
- Conducted annual director reviews for multiple public companies based in global technology, homebuilding, and technology products to assess board and committee performance and to formulate board of directors performance benchmarking standards suited for each company
- Represented well-known healthcare facility management company in its acquisition of 50+ healthcare and healthcare-related entities across eight states
- Represented state licensee of a large, national health insurance provider in connection with its corporate restructuring process and its acquisition of a managed care organization with an enterprise value purchase price of approximately \$650 million
- Assisted large, Arizona-based physician group with its commercial contracting needs including advising on compliance issues and provider contracting across 15+ Arizona and Southern California office and surgery center locations

- Advised Arizona-based pediatric practice in its sale to national private equity buyer
- Represented large, privately owned cardiovascular practice in connection with regulatory and compliance advice as well as the sale of the practice to a private equity buyer

## Education

- The University of Iowa, College of Law (J.D., with distinction)
  - Boyd Service Award, Highest Honors
  - ABA-Bloomberg BNA Award Program for Excellence in Health Law
  - University of Iowa College of Law Merit Scholarship
- The University of Iowa, College of Public Health (Master of Health Administration)
- College of St. Benedict & St. John's University (B.A., Philosophy)
- Greco-Roman Study Abroad Program: Greece & Italy (Humanities and Ancient Civilizations)

## Professional Memberships & Activities

- American Health Lawyers Association
- Arizona Association of Health Care Lawyers
- Snell & Wilmer Diversity, Equity & Inclusion Committee (2018-2023)
- Snell & Wilmer Ethics Committee
- Snell & Wilmer Hiring Committee

## Representative Presentations & Publications

- "The Post-Dobbs Environment: A Primer for Health Care Lawyers and Medical Professionals, with a Focus on Recent Legislation in Arizona and Utah," Presenter, The Dobbs Ruling: Understanding the Legal Implications in an Evolving Business Environment Webinar (July 21, 2022)
- "[Applications Open for \\$200 Million COVID-19 Telehealth Program](#)," Co-Author, Snell & Wilmer Legal Alert (April 15, 2020)
- "[CARES Act Appropriates \\$100 Billion for Healthcare Providers](#)," Author, Snell & Wilmer Legal Alert (April 10, 2020)
- "[CMS's Advance Payment Program Could Provide Short-Term Relief for Providers with Cash Flow Concerns During the COVID-19 Crisis](#)," Author, Snell & Wilmer Legal Alert (April 10, 2020)
- "[FCC Approves \\$200 Million COVID-19 Telehealth Program](#)," Co-Author, Snell & Wilmer Legal Alert (April 7, 2020)
- "[Arizona Governor Doug Ducey Expands Telemedicine Access in Light of COVID-19](#)," Author, Snell & Wilmer Legal Alert (March 27, 2020)
- "Out-of-Network & Surprise Medical Billings: Fundamentals, Cases and Politics," Presenter, Arizona Society of Healthcare Attorneys (November 11, 2019)

## Professional Recognition & Awards

- Snell & Wilmer COACH Award (2024)
- The Best Lawyers in America<sup>®</sup>: Ones to Watch, Corporate Law (2021-2024); Health Care Law (2024)

## **Community Involvement**

- Fresh Start Women's Foundation Auxiliary, Board of Directors (2018-present)
- Human Services Campus, Inc., Board of Directors (2018-2021)
- Volunteer Lawyers Program
- Ronald McDonald House Charities of Phoenix, McNight Committee (2017)
- Rape Victim Advocacy Program, Volunteer Advocate (2013-2016)

## **Previous Professional Experience**

- Rural Policy Research Institute Health Panel, Graduate Research Assistant (2015-2016)
- Snell & Wilmer, Summer Associate (2015)
- National Health Law and Policy Resource Center, Research Assistant (2013-2015)
- Lane & Waterman, Summer Associate (2014)
- Association of American Medical Colleges, Office of General Counsel, Law Clerk (2013)
- Western Michigan University, College of Education and Human Development, Project Manager (2011-2012)

## **Bar Admissions**

- Arizona
- Utah

## **Court Admissions**

- Supreme Court of Arizona
- United States District Court, District of Arizona

## **Client News**

- Snell & Wilmer Represents Software Development Company Flywheel Software in Growth Equity Investment from The Jordan Company, L.P.